

Dr. Troy Clark's

MANAGER HIRING AGENT SCRIPT ©

Sample

www.finalexpensesuccess.com ©

*** Table of Contents reflect ACTUAL "Manager Hiring Agent Script" – not this Sample.**

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Other publications by Dr. Troy G. Clark at www.troyclark.net.

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Manager Hiring Agent Script

Hi (Agent Name). I am (Manager Name) with (Company Name).

I received your (Email / Inquiry / Phone Message) stating your interest in our program. Is this a good time for you?

**(Wait for agent response. Schedule a call back appt, if needed.)*

The reason for my call is to entertain your most pressing questions, and to see if this is going to be a great fit both ways. Make sense?

First of all, (Agent Name), I want you to...

ETC.

(Agent Name), I am looking for 3 Things in who I hire and partner together with as a Sales Professional...

ETC.

(Agent Name), are you teachable? Can you follow our system? We don't need an agent to "reinvent the wheel" here, but rather be content to put forth 1000% effort (that's 100 times 10!), and Focus on becoming very good at what we do here....

(Agent Name), our sales system replicates what it takes to be successful. This is an opportunity as good as you want to make it. Here's how this works:

1. Contracts. We have (1,2,3,4, etc.) insurance carriers. They are...
2. **Etc.**
3. **Etc.**

ETC.

Super! I do feel comfortable extending the (Ex: 50 pt. contract) offer to you. Welcome Aboard. Here is what needs to happen right now...

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