

Dr. Troy Clark

Customer Objection, Concern / Agent Rebuttal SALES SCRIPT®

18 Pages of pure selling **GOLD** !!!

Over 35 Agent Rebuttals to the most common Customer Questions, Concerns, and Objections.

- ✓ **15** Most Common Customer Objections are identified.
- ✓ **3-6** WINNING, MIND CHANGING Agent Rebuttals per Customer Objection!
- ✓ Clearly defined, Concise, Easy-to-read, Superior Sales Verbiage!!
* See Sample
- ✓ Simply read your Agent Rebuttal to address any Customer Objection/Concern!

CLOSING \$ALE\$ = Turning "No & Maybe" Into YES\$

*What are YOU waiting for?
Start talking (and selling!) like a WINNER Today!!!*

www.troyclark.net

www.finalexpensesuccess.com