

Dr. Troy Clark's

Appointment Setting Sales Script, Appt Chart ©

Description

Customer Invitation

Dr. Clark personally set **30 appointments** per selling week in field sales – all in the matter of a few hours in One Day from his **HIGHLY EFFECTIVE** *Appointment Setting Sales Script*.

To set a successful appointment, an agent must know how to “separate invitation from presentation”. That is, setting an appointment is an exact science, not to be confused with “prequalifying” the customer for coverage, while setting an appointment. This is why many agents have a high “**No Show**” appointment ratio in the field per appointment. Dr. Clark’s copyrighted *Appointment Setting Sales Script* is the right way to get results that turned 18-30 appointments per week into an average of 14 sales per week !!!

Appointment Setting Sales Script also includes “Extras” such as, Dr. Clark’s “6 Selling Pointers”, “8 Selling Techniques To Avoid”, “Spike Questions”

Powerful \$ales Tools!

QUESTIONS ?

info@troyclark.net, or info@finalexpensesuccess.com