

YOUR COMPANY - AGENT ACTIVITY METER

	You May Change Assumptions		Your Activity Goals Will Result in
Income Goal		Company Averages	396
\$85,000			And
Sales Needed		Co. Avg.	\$95,040.00
354		Avg Premium	\$480
		Avg Commission	50%
		Dials Per Day	75
		Dials To Contacts	25%
		Contacts To Presentations	25%
		Presentations Per Day	4.6875
		Closing Ratio	32%
		Sales Per day	1.50
		Monthly Sales [22 days]	33.0
		Gross Commissions Per Mo	\$7,920.00
	Monthly		
		Advanced Commissions	\$5,940.00
		As Earned Commissions	\$1,980.00
		Retention Rate	90%
		Annual Income	\$85,536
		Avg Net Commission Per Sale	\$240.00

Sales
Commissions
KEY / Controllable
KEY/Controllable
KEY / Controllable