How Would You Like

A MASTER Final Expense Salesman

Dr. Troy Clark

TO TRAIN YOUR Sales Agents On-Site, or via internet Weekly Sales Workshops?

- ✓ Shorten Your Agent's Sales "Learning Curve"
 - **✓** Immediate Production Spike
 - **✓** Employ Selling Secrets of Pros
- ✓ LEARN FROM THE AUTHOR & MASTER OF FINAL EXPENSE SALES !!!

Are your Sales Agents MISSING SALES they should be CLOSING?!!

Wish you had access to a National Top Producer of Life Insurance – both in "Field Sales" AND "Phone Sales" - that you could call for PERSONAL expert mentoring in CLOSING DAILY SALES for your sales force? Does such a friend exist - A real Sales Pro / Coach who is accessible to YOU?

YES!!

Whether new to the insurance industry, or a grizzled ole' sales veteran, everyone could use an EXTRA BOOST of <u>Seasoned Sales Expertise</u> from a Top Producing Agent (<u>14 sales per week average</u>), whose POSITIVE COACHING has increased agent weekly production to 5-22 Sales Per Week!

To "tweek" Sales Production, Dr. Troy Clark teaches your agents (among other things) how to handle:

Call ReluctanceYour Sales StrengthCustomer ObjectionsCustomer RapportCLOSING A SaleNeed of CustomerVoice InflectionChit-Chat SkillsInvisible InterruptionsBuy Now UrgencySqueeze A LeadCollecting Referrals

Fine-tune your Sales Agents with learning, then applying, the "finer points" of Successful Selling from America's Author and MASTER of Final Expense Sales, Dr. Troy Clark.

* To Request a Training Session and specific price structure, Email your **Contact Info.** to Dr.Clark With the **TOTAL NUMBER** of Agents (Managers, Producers, Etc.) to attend Dr. Clark's Sales Training:

Trov@FinalExpenseSuccess.com